

Job Review Summary Examples Tutorial

Job review summary examples play a vital role in helping employees, managers, and HR professionals understand workplace dynamics, employee satisfaction, and areas for improvement. Crafting an effective job review summary not only provides clarity on individual performance but also contributes to organizational growth by highlighting strengths and identifying opportunities for development. In this comprehensive guide, we will explore various examples of job review summaries, discuss best practices for writing impactful summaries, and provide templates to help you create compelling evaluations that support professional growth and organizational success.

Understanding the Purpose of Job Review Summaries

Before diving into specific examples, it's important to understand why job review summaries are essential in the workplace.

Key Objectives of Job Review Summaries

- Provide a clear overview of an employee's performance over a specific period.
- Highlight achievements, strengths, and contributions.
- Identify areas for improvement and development.
- Align individual goals with organizational objectives.
- Support decisions related to promotions, raises, or training needs.

A well-constructed review summary ensures that feedback is balanced, constructive, and actionable. It fosters open communication and helps motivate employees to reach their full potential.

Common Components of Job Review Summaries

Effective job review summaries typically include the following elements:

1. Introduction

- Brief overview of the review period.
- Purpose of the review.

2. Performance Highlights

- Key achievements.
- Notable contributions.
- Successful projects or initiatives.

3. Strengths

- Skills and qualities demonstrated.
- Positive behaviors and attitudes.

4. Areas for Improvement

- Challenges faced.
- Specific skills or behaviors needing development.

5. Goals and Recommendations

- Short-term and long-term objectives.
- Suggested training or support.
- Next steps for growth.

Examples of Job Review Summary Statements

Below are curated examples illustrating how different job roles and performance levels can be summarized effectively.

Example 1: Customer Service Representative

Review Period: January 2023 ? June 2023

Summary: Jane has consistently demonstrated excellent customer service skills, maintaining a 95% customer satisfaction rating. She effectively resolves issues with professionalism and empathy, contributing to positive client feedback. Her ability to handle high call volumes with patience and efficiency has been commendable. Moving forward, Jane is encouraged to develop her upselling techniques to increase revenue opportunities.

Example 2: Software Developer

Review Period: March 2023 ? August 2023

Summary: John successfully led the development of the new mobile app feature, which received positive user feedback and increased app engagement by 20%. He exhibits strong coding skills and collaborates well within the team. To enhance his growth, John should focus on improving his project management skills and participating in leadership training opportunities.

Example 3: Marketing Manager

Review Period: April 2023 ? September 2023

Summary: Sarah has developed and executed a comprehensive digital marketing campaign that resulted in a 30% increase in online sales. She demonstrates strategic thinking, creativity, and effective team leadership. To further advance, Sarah should work on data analysis skills to better measure campaign ROI and optimize future initiatives.

Example 4: Administrative Assistant

Review Period: June 2023 ? December 2023

Summary: Michael has shown reliability and organizational skills, managing schedules and correspondence efficiently. His attention to detail has minimized errors in reports and documentation. For continued growth, Michael is encouraged to enhance his proficiency with new office management software and take on additional responsibilities to prepare for supervisory roles.

Best Practices for Writing Effective Job Review Summaries

Creating impactful review summaries requires a thoughtful approach. Here are some key practices:

1. Be Specific and Evidence-Based

- Use concrete examples to illustrate points.
- Quantify achievements where possible (e.g., sales increased by 15%).

2. Maintain Balance

- Highlight strengths alongside areas for improvement.
- Use positive language to motivate rather than discourage.

3. Be Clear and Concise

- Avoid jargon or vague statements.
- Focus on relevant information to keep the summary focused.

4. Align with Organizational Goals

- Connect individual performance with company objectives.
- Emphasize contributions to team or organizational success.

5. Set Actionable Goals

- Define specific, measurable, achievable, relevant, and time-bound (SMART) objectives.
- Provide recommendations for development opportunities.

Templates for Job Review Summaries

To streamline the process, here are versatile templates you can adapt for different roles.

Template 1: General Job Review Summary

Employee Name: _____

Position: _____

Review Period: _____

Performance Highlights:

- _____
- _____
- _____

Strengths:

- _____
- _____

Areas for Improvement:

- _____
- _____

Goals and Recommendations:

- _____
- _____

Overall Comments: _____

Template 2: Role-Specific Job Review Summary

Employee Name: _____

Position: _____

Review Period: _____

Performance Summary:

The employee has demonstrated [insert role-specific strengths, e.g., technical expertise, leadership, creativity], contributing to [specific achievements].

Key Achievements:

- _____
- _____

Development Areas:

- _____
- _____

Next Steps:

- Set measurable goals for the next period.
- Identify training or mentorship opportunities.

Final Comments: _____

Conclusion

Effective job review summary examples serve as valuable tools for fostering communication, recognizing achievements, and guiding professional development. By adhering to best practices and utilizing structured templates, managers and HR professionals can craft summaries that motivate employees, align individual efforts with organizational strategies, and promote continuous improvement. Remember, the goal of a job review summary is not only to evaluate but also to inspire growth and engagement within the workplace.

Implementing well-written, balanced, and specific reviews creates a positive cycle of feedback that benefits both employees and the organization. Use the examples and templates provided to develop your own impactful review summaries that support a thriving, productive work environment.

Job review summary examples are essential tools for both employees and employers to evaluate, reflect on, and communicate performance and workplace experiences effectively. These summaries serve as concise yet comprehensive snapshots of an individual's contributions, strengths, areas for improvement, and overall job satisfaction. Well-crafted job review summaries can foster transparency, motivate employees, guide professional development, and enhance organizational culture. Whether used in formal performance appraisals, LinkedIn recommendations, or internal feedback reports, having exemplary examples at hand can help shape impactful and constructive evaluations.

In this article, we'll explore various job review summary examples, analyze their structure, highlight their key features, and discuss how to craft effective summaries tailored to different contexts. By the end, you'll have a clearer understanding of how to write compelling job review summaries that convey meaningful insights and foster growth.

Understanding the Purpose of Job Review Summaries

Before diving into examples, it's vital to grasp why job review summaries matter. They serve multiple functions, including:

- Performance Evaluation: Providing a snapshot of employee achievements and challenges.
- Feedback Mechanism: Offering constructive criticism and recognition.
- Career Development: Identifying strengths and opportunities for growth.
- Documentation: Maintaining records for HR processes or future references.
- Motivation: Recognizing contributions to boost morale.

A well-structured review summary balances objective data with qualitative insights, offering a holistic view of an employee's performance.

Key Components of Effective Job Review Summaries

Before examining specific examples, it's helpful to understand the typical elements included in a good job review summary:

- Introduction

- Brief overview of the employee's role and tenure.
- Context setting for the review period.

- Performance Highlights
 - Major accomplishments.
 - Skills demonstrated.
 - Goals achieved.

- Areas for Improvement
 - Challenges faced.
 - Development opportunities.

- Overall Evaluation
 - Summary judgment on performance.
 - Recommendations or future goals.

- Closing Remarks

- Encouragement or motivational comments.
- Next steps or follow-up actions.

Features to consider:

- Clarity and conciseness.
- Use of specific examples.
- Balanced tone?honest yet respectful.
- Actionable insights.

Sample Job Review Summary Examples

Below are several examples of job review summaries tailored for different roles and contexts. These samples illustrate how to incorporate the key components effectively.

Example 1: Customer Service Representative

John has been a dedicated Customer Service Representative for the past two years. During this review period, he consistently demonstrated exceptional communication skills and a strong commitment to resolving customer issues efficiently.

Performance Highlights:

- Resolved an average of 50+ customer inquiries daily, maintaining a 95% satisfaction rate.
- Developed a new FAQ resource that reduced call times by 15%.
- Recognized twice as Employee of the Month for outstanding service.

Areas for Improvement:

- Needs to improve handling difficult customer interactions by employing more de-escalation techniques.
- Could benefit from additional training in CRM software to streamline data entry.

Overall Evaluation:

John's positive attitude and problem-solving skills significantly contribute to the team's success. With targeted training on conflict resolution, he can elevate his performance further.

Next Steps:

- Enroll in conflict management workshops.
- Set monthly goals for reducing call handling times.

Pros:

- Specific metrics and examples.
- Balanced praise and suggestions.
- Clear development plan.

Cons:

- Slightly lacks mention of teamwork or collaboration skills.

Example 2: Software Developer

Emily has been a key member of the software development team for over three years. Her technical expertise and proactive approach have driven several successful projects.

Performance Highlights:

- Led the development of the new mobile app, resulting in a 20% increase in user engagement.
- Consistently writes clean, efficient code, with minimal bugs reported.
- Mentored junior developers, fostering a collaborative team environment.

Areas for Improvement:

- Needs to improve time management to meet tight project deadlines.
- Should engage more in cross-departmental communication to better understand client needs.

Overall Evaluation:

Emily's technical skills and leadership qualities are assets to the organization. Focused efforts on improving project planning will enhance her overall performance.

Next Steps:

- Attend time management and project planning workshops.
- Participate in client meetings to gain broader insights.

Features:

- Emphasizes leadership and technical skills.
- Provides actionable next steps.
- Recognizes mentorship role.

Example 3: Sales Manager

Mark has successfully managed the sales team for the past year, exceeding targets and fostering a motivating environment.

Performance Highlights:

- Achieved 110% of quarterly sales goals consistently.
- Implemented new training programs that increased team productivity.
- Built strong relationships with key clients, leading to repeat business.

Areas for Improvement:

- Needs to delegate more to avoid burnout.
- Should focus on data analysis to identify emerging market trends.

Overall Evaluation:

Mark's strategic approach and leadership have yielded measurable results. Developing delegation skills and analytical capabilities will further strengthen his management effectiveness.

Next Steps:

- Attend leadership development courses.
- Schedule regular data review sessions with the team.

Features:

- Quantitative achievements.
- Emphasis on leadership development.
- Clear future focus.

Tips for Writing Effective Job Review Summaries

Creating impactful review summaries involves more than listing achievements. Here are some best practices:

- Be Specific: Use concrete examples and measurable results.
- Maintain Balance: Highlight strengths and acknowledge areas for growth.
- Use a Professional Tone: Respectful and constructive language encourages improvement.
- Align with Goals: Connect feedback to organizational or personal objectives.
- Be Forward-Looking: Suggest next steps or development opportunities.

Conclusion

Job review summary examples serve as vital tools for fostering employee development, recognizing achievements, and guiding organizational growth. Well-crafted summaries combine clear structure, specific examples, balanced feedback, and actionable recommendations. Whether you are a manager preparing performance evaluations or an employee seeking to understand how to communicate your contributions, studying effective review examples can significantly enhance the quality of feedback.

By understanding the key components and features of impactful summaries, you can tailor your reviews to be more meaningful and motivating. Remember, the ultimate goal of a job review summary is not just to evaluate but to inspire continuous improvement and professional excellence.

In summary, leveraging well-designed job review summaries helps build a culture of transparency, accountability, and growth. Use the examples and tips provided to craft your own compelling evaluations that recognize achievements, identify opportunities, and set the stage for future success.

Question What are some key components to include in a job review summary example? A comprehensive job review summary should include employee achievements, skills demonstrated, areas for improvement, overall performance rating, and future development goals. How can I make my job review summary more impactful? Use specific examples and measurable outcomes to

highlight accomplishments, maintain a professional tone, and focus on both strengths and opportunities for growth. What are some common mistakes to avoid in a job review summary? Avoid vague language, excessive negativity, lack of supporting details, and failing to balance positive feedback with constructive criticism. Can you provide a sample job review summary for a sales associate? Certainly! 'Jane consistently exceeded her sales targets by an average of 15% over the past quarter, demonstrating excellent customer service skills and deep product knowledge. She showed strong teamwork and is encouraged to develop her leadership abilities further.' How should I tailor a job review summary for a managerial role? Focus on leadership qualities, team management, strategic contributions, achievement of business goals, and initiatives led. Highlight how the manager has driven team performance and organizational success. What is the benefit of using a template for job review summaries? Templates ensure consistency, save time, and help cover all important aspects of performance, making the review process more efficient and professional. How often should job review summaries be updated and reviewed? Typically, job review summaries are updated annually or biannually, but ongoing feedback should be provided regularly to support continuous improvement and engagement.

Related keywords: job feedback samples, performance review templates, employee evaluation examples, work performance summary, professional review snippets, staff appraisal samples, employee feedback templates, work review comments, performance assessment examples, job performance summaries

examples for sat essays

examples for sat essays are essential resources for students aiming to excel in the SAT Essay section. Understanding what makes a compelling essay can significantly improve your score and boost your confidence. In this comprehensive guide, we will explore various examples for SAT essays, analyze how to incorporate them effectively, and provide strategies for crafting persuasive and well-structured responses. Whether you're a first-time test-taker or looking to improve your existing score, this article offers valuable insights into the types of examples that resonate with graders and how to use them to your advantage.

Understanding the Role of Examples in SAT Essays

Before diving into specific examples, it's crucial to understand why examples are so vital in SAT essays. The SAT essay prompts typically ask students to analyze a provided passage, focusing on how the author builds their argument. To do this convincingly, students must support their analysis with clear, relevant examples.

Key Points about Examples in SAT Essays:

- Support your thesis: Examples serve as evidence to back your main argument.
- Demonstrate understanding: Well-chosen examples show that you grasp the passage's themes and techniques.
- Showcase critical thinking: Using varied and insightful examples reflects depth of analysis.
- Engage the reader: Relevant examples make your essay more compelling and persuasive.

Types of Effective Examples for SAT Essays

Using a variety of examples can strengthen your essay and demonstrate your versatility in analysis. Here are some common types of examples that tend to resonate well with SAT graders:

1. Literary Examples

Drawing from classic or contemporary literature provides rich material for analysis.

Examples include:

- Quotes or themes from Shakespeare, Dickens, Austen, or modern authors.
- Literary devices such as symbolism, metaphor, or irony.
- Character analysis or plot examples that illustrate a broader point.

Why they work: Literary examples are often familiar and can be analyzed in depth, showcasing your analytical skills.

2. Historical Examples

Historical events and figures are powerful sources of evidence.

Examples include:

- The Civil Rights Movement when discussing justice or equality.
- Winston Churchill during WWII to illustrate resilience.
- The American Revolution for themes of independence.

Why they work: They add credibility and show your ability to connect ideas across different contexts.

3. Personal Examples

Personal experiences can make your essay unique and memorable.

Examples include:

- Overcoming adversity to highlight perseverance.
- Leadership roles in school or community projects.
- Personal growth through failure or challenge.

Note: Use personal examples sparingly and ensure they are relevant and appropriate.

4. Contemporary Examples

Current events and modern phenomena are highly effective.

Examples include:

- Technology's impact on society.
- Social media movements like MeToo.
- Environmental issues such as climate change.

Why they work: They demonstrate awareness of ongoing societal issues and relevance.

How to Select the Best Examples for Your SAT Essay

Choosing the right examples is crucial. Here are steps to help you select compelling evidence:

- **Understand the prompt:** Clarify what the prompt asks you to analyze.
- **Identify key themes:** Determine the main ideas or techniques in the passage.
- **Match examples to themes:** Choose examples that directly relate to these themes or techniques.
- **Ensure relevance and clarity:** Select examples that are easy to explain and support your analysis.
- **Vary your examples:** Use different types (literary, historical, personal, current) to showcase breadth.

Sample SAT Essay Prompts and Examples

To illustrate how to incorporate examples effectively, here are some sample prompts along with example ideas.

Prompt 1: Analyzing an Author's Use of Persuasion

Sample passage discusses how an author uses emotional appeals to persuade readers.

Example ideas:

- Refer to Martin Luther King Jr.'s "I Have a Dream" speech, highlighting emotional language.
- Analyze how the use of repetition enhances the emotional impact.
- Connect this to the passage's techniques, illustrating the power of emotional appeals.

Prompt 2: Discussing the Importance of Resilience

Sample passage emphasizes resilience in overcoming obstacles.

Example ideas:

- Use the story of Thomas Edison's perseverance during invention failures.
- Draw from historical resilience, such as Winston Churchill's leadership during WWII.
- Personal example: overcoming academic challenges to succeed.

Strategies for Incorporating Examples Effectively

Simply listing examples isn't enough; how you incorporate them matters. Follow these strategies:

- Introduce the example clearly: Provide context briefly before explaining its relevance.
- Explain the connection: Clarify how the example supports your analysis.
- Use specific details: Include concrete facts, quotes, or descriptions.
- Relate back to the thesis: Tie the example directly to your main argument or the passage's techniques.

Sample Paragraph Demonstrating Effective Use of Examples

"The author's use of emotional appeals is reminiscent of Martin Luther King Jr.'s powerful speeches, where repetition and vivid imagery stirred the emotions of listeners. For instance, King's repeated refrain, 'I have a dream,' served to emphasize hope and unity. Similarly, in the passage,

the author employs repetition to evoke feelings of perseverance and resolve. This technique effectively persuades the audience by appealing to their shared values and aspirations, demonstrating the author's skillful use of emotional language to bolster their argument."

Additional Tips for Success with SAT Essay Examples

- Practice with diverse examples: Read widely to build a mental library of evidence.
- Stay relevant: Make sure every example directly relates to your analysis.
- Be concise: Integrate examples smoothly without overloading your essay.
- Develop your analysis: Use examples as support, not as the main focus.

Conclusion: Mastering Examples for SAT Essays

In sum, effective examples for SAT essays span literary works, historical events, personal experiences, and current issues. The key to success lies in selecting relevant, specific, and compelling examples that reinforce your analysis and demonstrate your critical thinking skills. Regular practice in identifying and incorporating diverse evidence will prepare you to craft persuasive essays that impress graders and elevate your SAT score. Remember, the best essays are those that thoughtfully connect examples to the prompt, showcasing your analytical depth and writing prowess. Start building your arsenal of examples today, and approach your SAT essay with confidence and clarity.

Examples for SAT Essays: A Comprehensive Guide to Crafting Effective Analytical Essays

The SAT essay remains a critical component of college admissions for many institutions, demanding students demonstrate their analytical skills by examining a provided text. One of the most challenging aspects for test-takers is understanding what constitutes a strong, well-supported essay, especially when it comes to citing effective examples. In this comprehensive review, we will explore various types of examples suitable for SAT essays, analyze what makes them compelling, and provide guidance on integrating them effectively into your writing.

Understanding the Role of Examples in SAT Essays

Before diving into specific examples, it's essential to grasp why examples are crucial in SAT essays. The prompt typically asks students to analyze how an author builds an argument or develops a theme. To do this convincingly, students must cite concrete evidence from the text, including quotations, paraphrases, or references, to support their analysis.

Effective examples serve several purposes:

- Illustrate the author's techniques: Showing how rhetorical devices, diction, or structure influence the meaning.
- Support analytical points: Providing concrete backing for claims about the author's intent or effectiveness.
- Engage the reader: Making the essay more persuasive and credible through specific evidence.

The key is selecting examples that are relevant, specific, and well-explained.

Types of Examples Suitable for SAT Essays

Students can draw from various sources when selecting examples, depending on the prompt and their familiarity. Here are common categories:

1. Textual Evidence from the Provided Passage

Since the SAT essay involves analyzing a specific passage, the most directly relevant examples come from the text itself.

- Quotations: Short, impactful lines that exemplify a point.
- Paraphrases: Restating ideas to clarify or emphasize a point.
- Structural elements: Noting how paragraph organization or sentence structure contributes to the overall argument.

Example:

If the passage discusses persuasion, citing a line where the author appeals to ethos or pathos can be powerful.

2. Historical and Literary References

Drawing parallels to historical events, philosophical ideas, or literary works can deepen your analysis.

- Historical examples: Refer to well-known events that relate to themes in the passage.
- Literary works: Use characters, themes, or techniques from literature that mirror the author's approach.

Example:

Referring to the rhetorical strategies of Martin Luther King Jr. when discussing persuasive language.

3. Real-World Examples and Current Events

In some cases, bringing in contemporary issues or familiar examples can illustrate a point about human nature, society, or communication.

- Current events: Political debates, social movements, or technological advances.
- Everyday life: Situations students experience that relate to the passage's themes.

Note: While these are powerful, ensure they are relevant and used judiciously; the focus should remain on analyzing the passage.

4. Analogies and Hypotheticals

When suitable, creating analogies or hypothetical scenarios can clarify complex ideas or demonstrate how a technique functions.

Example:

Explaining how a speaker's use of repetition amplifies a message by comparing it to a chorus in a song.

Effective Strategies for Selecting and Using Examples

Choosing the right examples is just as important as analyzing them. Below are strategies to maximize their impact.

1. Be Specific and Precise

Generic references or vague statements weaken your argument. Instead, cite exact lines or detailed references.

Poor example:

"The author uses strong language."

Better:

"The phrase 'we must act now' employs urgency to persuade the audience."

2. Connect Examples Directly to Your Analysis

After citing an example, explicitly explain how it supports your point.

Example:

"By repeatedly emphasizing the need for 'urgent action,' the author appeals to the audience's sense of responsibility, thereby strengthening their persuasive effect."

3. Maintain Relevance

Ensure every example relates directly to the prompt and your thesis. Off-topic examples can dilute your argument.

4. Integrate Examples Seamlessly

Embed quotations and references smoothly into your sentences to maintain flow.

Example:

As the author states, "The challenges are insurmountable," highlighting their attempt to evoke a sense of hopelessness.

Sample Examples for Common SAT Essay Prompts

To illustrate how to select and deploy examples effectively, here are some typical prompts and corresponding example strategies.

Prompt 1: Analyze how an author builds an argument to persuade the audience.

Example:

Suppose the passage discusses environmental conservation. An effective example could be:

"The author appeals to ethos by citing scientific studies, such as '97% of climate scientists agree that human activity is the primary cause of global warming,' establishing credibility."

Follow this with an explanation of how this appeal builds trust and persuades the audience.

Prompt 2: Examine the development of a theme or idea in the passage.

Example:

If the theme involves resilience, a relevant example might be:

"The author illustrates resilience through the metaphor of a 'storm that clears the way for new growth,' symbolizing hope and renewal after hardship."

Explain how this metaphor deepens the reader's understanding of resilience as a continual process.

Prompt 3: Discuss the effectiveness of stylistic devices in the passage.

Example:

If the passage employs repetition, cite specific instances:

"The repeated phrase 'We cannot afford to wait' emphasizes urgency, compelling the audience to act immediately."

Analyze how this stylistic choice enhances the author's persuasive goals.

Building a Library of Effective Examples

To prepare for the SAT essay, students should develop a mental repository of versatile examples across various topics:

- Classic literary works (e.g., Shakespeare, Orwell, Dickinson)
- Historical moments (e.g., Civil Rights Movement, World Wars)
- Current events (e.g., climate change, technological innovation)
- Everyday observations (e.g., family dynamics, school experiences)

By familiarizing yourself with these examples, you can adapt them quickly to different prompts and demonstrate breadth and depth in your analysis.

Conclusion: Mastering Examples for SAT Essays

Examples are the backbone of a compelling SAT essay. Effective use of specific, relevant, and well-integrated evidence can elevate your analytical writing and persuade your reader of your insight. Remember to:

- Select examples that directly support your analytical points.
- Explain thoroughly how each example contributes to your argument.
- Practice integrating examples smoothly to maintain flow.
- Build a diverse mental library of potential examples from literature, history, current events, and personal observations.

With diligent preparation and strategic thinking, your ability to cite powerful examples will improve, boosting your overall SAT essay score and showcasing your analytical prowess to admissions committees.

Question What are some effective examples to include in an SAT essay about perseverance? **Answer** Effective examples for an SAT essay on perseverance include stories of famous individuals like Thomas Edison, who faced numerous failures before inventing the light bulb, or personal anecdotes demonstrating resilience in overcoming challenges. These examples help illustrate the importance of persistence and determination. Can you give an example of a historical event to support an argument about change? Yes, referencing the Civil Rights Movement as an example of societal change through activism and perseverance can strengthen an essay discussing how change is possible through collective effort and determination. What types of literary examples are useful for illustrating themes of courage? Literary examples such as Atticus Finch from 'To Kill a Mockingbird,' who demonstrates moral courage, or Harry Potter, who shows bravery in the face of danger, are effective in illustrating themes of courage in an SAT essay. How can personal experiences serve as examples in an SAT essay? Personal experiences like overcoming a difficult academic challenge or volunteering in a community project can provide authentic, compelling examples that demonstrate qualities like resilience, empathy, or leadership, making your essay more engaging. Are current events good examples for SAT essays, and if so, which ones? Yes, current events can be powerful examples. For instance, discussing climate change initiatives, technological advancements, or recent social movements can make your essay relevant and demonstrate awareness of contemporary issues.

Related keywords: SAT essay examples, SAT essay tips, sample SAT essays, SAT essay prompts, SAT essay strategies, high-scoring SAT essays, SAT essay practice, SAT writing examples, SAT essay analysis, effective SAT essay techniques

Read the full article online: [examples for sat essays](#)